

Love Family Holdings LTD, Dog & Pony Grill
Profit & Loss
January through December 2016

	<u>Jan - Dec 16</u>
Ordinary Income/Expense	
Income	
Beer and Wine Sales	81,908.06
Food Sales	1,237,733.86
Miscellaneous	502.95
Non-Taxable Sales - Public Enti	8,286.13
Non Taxable Sales-MyTownToGo	279.95
Sales Tax Timely Discount	123.90
Vending Machines	1,284.62
Vendor Incentives	5,774.65
Total Income	<u>1,335,894.12</u>
Cost of Goods Sold	
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Beer & Wine Purchases	23,293.18
Food Purchases	397,049.87
Freight In	453.56
Kitchen Supplies	1,420.75
Merchandise Purchases	284.58
Produce Purchases	57,145.95
Total Cost of Goods Sold	<u>479,647.89</u>
Total COGS	<u>479,647.89</u>
Gross Profit	856,246.23
Expense	
Admin Fees - Outsource Payroll	8,386.29
Advertising and Promotion	9,313.19
Amortization Expense	77.00
Automobile	4,345.59
Bank Service Charges	2,790.00
Business Licenses and Permits	2,605.30
Computer and Internet Expenses	850.98
Contract Labor	
Bonuses	5,186.52
Contracr Labor - Misc Bands	2,100.00
Contract Labor - Other	850.00
Total Contract Labor	<u>8,136.52</u>
Credit Card Processing Fees	27,416.65
Decorations	235.00
Depreciation Expense	23,597.00
Donation	705.00
Drawer Short/Over	-788.20
Dues and Subscriptions	345.00
Education	300.00
Employee Meals	31.41
Entertainment	
Meals 100%	1,222.06
Total Entertainment	<u>1,222.06</u>

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Equipment Rental	12,954.16
Gifts	47.60
Insurance Expense	
Automobile	2,809.62
General Liability	6,832.07
Health Insurance	
Emp Health Insurance	3,586.44
Health Insurance - Other	0.00
Total Health Insurance	3,586.44
Insurance-1481.S. Main-Triple N	6,305.96
Total Insurance Expense	19,534.09
Interest Expense	1,833.34
Marketing & Research	1,055.86
Merchant Account Fees	1,061.57
Office Supplies	3,855.42
Payroll Expense - Outsource	445,154.06
Payroll Expenses	
Bonus Out - Paid Cash	797.18
Wages and Salaries	70.00
Payroll Expenses - Other	180.00
Total Payroll Expenses	1,047.18
Penalty-Sales Tax	6,717.75
Pest Control	2,013.48
Postage	183.29
Professional Fees	
Accounting Fees	1,950.00
Attorney Fees	650.00
Bookkeeping	9,050.00
Consultant	500.00
Total Professional Fees	12,150.00
Property Tax	16,158.17
Rent Expense	97,528.36
Repairs and Maintenance	12,878.16
Restaurant Supplies	50,320.85
Security	168.80
Storage	700.00
Supplies and Materials	16.19
Taxes - Other	1,099.69
Telephone Expense	1,052.12
Travel	
Lodging	647.81
Total Travel	647.81

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Uniforms	14,668.12
Utilities	46,817.53
Vending Machine Expense	90.67
Total Expense	<u>839,323.06</u>
Net Ordinary Income	<u>16,923.17</u>
Net Income	<u><u>16,923.17</u></u>