

## Love Family Holdings LTD, Dog &amp; Pony Grill

## Profit &amp; Loss

January through December 2017

	Jan 17	Feb 17	Mar 17	Apr 17	May 17
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
Beer and Wine Sales	4,531.25	5,437.40	9,039.10	7,382.50	6,522.65
Food Sales	84,678.97	90,158.46	121,840.93	112,269.65	111,261.17
Merchandise Sales	0.00	0.00	0.00	0.00	0.00
Miscellaneous	0.00	0.00	3.75	0.00	28.94
Non-Taxable Sales - Public Enti	0.00	0.00	0.00	0.00	0.00
Non Taxable Sales-MyTownToGo	276.30	580.75	489.28	434.25	683.44
Sales Tax Timely Discount	0.00	0.00	0.00	0.00	49.36
Vending Machines	394.71	0.00	0.00	109.31	0.00
Vendor Incentives	736.31	112.60	115.19	484.90	0.00
<b>Total Income</b>	<b>90,617.54</b>	<b>96,289.21</b>	<b>131,488.25</b>	<b>120,680.61</b>	<b>118,545.56</b>
<b>Cost of Goods Sold</b>					
<b>Cost of Goods Sold</b>					
Beer & Wine Purchases	2,050.12	1,555.41	2,667.72	2,361.69	2,044.35
Food Purchases	27,213.78	25,698.81	33,772.79	31,879.13	34,377.58
Freight In	5.00	10.00	5.00	5.00	5.00
Kitchen Supplies	0.00	394.61	0.00	0.00	0.00
Merchandise Purchases	0.00	0.00	0.00	0.00	0.00
Produce Purchases	3,654.14	3,963.76	4,672.49	5,510.58	5,458.91
<b>Total Cost of Goods Sold</b>	<b>32,923.04</b>	<b>31,622.59</b>	<b>41,118.00</b>	<b>39,756.40</b>	<b>41,885.84</b>
<b>Total COGS</b>	<b>32,923.04</b>	<b>31,622.59</b>	<b>41,118.00</b>	<b>39,756.40</b>	<b>41,885.84</b>
<b>Gross Profit</b>	<b>57,694.50</b>	<b>64,666.62</b>	<b>90,370.25</b>	<b>80,924.21</b>	<b>76,659.72</b>
<b>Expense</b>					
Admin Fees - Outsource Payroll	786.21	598.70	650.81	665.41	622.06
Advertising and Promotion	500.00	3,984.75	1,095.00	500.00	1,100.00
Automobile	899.77	1,179.03	239.42	477.18	207.28
Bank Service Charges	240.00	30.00	0.00	0.00	0.00
Business Licenses and Permits	0.00	0.00	0.00	0.00	1,979.25
<b>Contract Labor</b>					
Contract Labor - Misc Bands	0.00	0.00	0.00	0.00	200.00
Contract Labor - Other	0.00	200.00	0.00	0.00	0.00
<b>Total Contract Labor</b>	<b>0.00</b>	<b>200.00</b>	<b>0.00</b>	<b>0.00</b>	<b>200.00</b>
Credit Card Processing Fees	1,875.38	1,976.41	1,899.03	2,651.47	2,340.36
Donation	250.00	670.00	225.00	0.00	0.00
Drawer Short/Over	-11.80	-7.14	-27.65	-7.22	-7.99
Dues and Subscriptions	0.00	0.00	0.00	0.00	0.00
Employee Meals	0.00	0.00	0.00	12.00	0.00
<b>Entertainment</b>					
Meals 100%	50.00	0.00	14.51	43.00	0.00
<b>Total Entertainment</b>	<b>50.00</b>	<b>0.00</b>	<b>14.51</b>	<b>43.00</b>	<b>0.00</b>
Equipment Rental	1,564.26	2,022.18	237.72	1,387.63	1,032.93
Gifts	151.33	0.00	0.00	0.00	-25.00
<b>Insurance Expense</b>					
Automobile	0.00	0.00	0.00	0.00	0.00
General Liability	1,050.27	1,516.18	1,976.09	-1,510.18	0.00
Health Insurance	1,103.42	1,103.42	1,268.96	1,158.60	1,158.60

## Love Family Holdings LTD, Dog &amp; Pony Grill

## Profit &amp; Loss

January through December 2017

	Jan 17	Feb 17	Mar 17	Apr 17	May 17
Insurance-1481.S. Main-Triple N	0.00	0.00	0.00	0.00	0.00
<b>Total Insurance Expense</b>	2,153.69	2,619.60	3,245.05	-351.58	1,158.60
<b>Interest Expense</b>	348.98	186.85	168.76	186.85	180.82
Janitorial	100.00	0.00	0.00	0.00	0.00
Late fee	0.00	0.00	0.00	0.00	0.00
<b>Marketing &amp; Research</b>	272.48	76.22	58.08	115.00	533.24
<b>Merchant Account Fees</b>	120.96	120.96	122.02	122.02	122.02
<b>Office Supplies</b>	107.17	146.86	609.28	257.97	300.86
<b>Payroll Expense - Outsource</b>	38,983.97	29,649.61	31,789.30	31,975.45	30,118.31
<b>Payroll Expenses</b>					
<b>Bonus Out - Paid Cash</b>	0.00	0.00	200.00	0.00	0.00
<b>Total Payroll Expenses</b>	0.00	0.00	200.00	0.00	0.00
<b>Penalty-Sales Tax</b>	1,102.12	0.00	0.00	0.00	0.00
<b>Pest Control</b>	0.00	0.00	0.00	0.00	0.00
<b>Postage</b>	0.00	17.48	0.00	102.13	10.59
<b>Professional Fees</b>					
<b>Accounting Fees</b>	500.00	0.00	0.00	0.00	0.00
<b>Bookkeeping</b>	600.00	800.00	600.00	0.00	1,400.00
<b>Consultant</b>	0.00	0.00	0.00	0.00	2,495.00
<b>Total Professional Fees</b>	1,100.00	800.00	600.00	0.00	3,895.00
<b>Property Tax</b>	0.00	2,923.23	0.00	0.00	0.00
<b>Rent Expense</b>	7,656.60	7,656.60	7,656.60	8,988.92	8,542.30
<b>Repairs and Maintenance</b>	3,926.77	1,047.96	2,325.97	4,753.57	2,138.73
<b>Restaurant Supplies</b>	2,343.73	3,800.90	4,663.58	5,575.12	5,915.93
<b>Security</b>	0.00	84.40	0.00	84.40	0.00
<b>Storage</b>	70.00	70.00	140.00	70.00	70.00
<b>Taxes - Other</b>	103.97	32.00	0.00	0.00	1,259.35
<b>Telephone Expense</b>	1,164.72	349.74	372.22	1,234.35	412.82
<b>Travel</b>					
<b>Lodging</b>	0.00	0.00	0.00	0.00	0.00
<b>Parking</b>	0.00	0.00	0.00	0.00	0.00
<b>Travel - Other</b>	10.25	0.00	0.00	0.00	0.00
<b>Total Travel</b>	10.25	0.00	0.00	0.00	0.00
<b>Uniforms</b>	1,655.98	745.15	1,719.80	1,430.69	859.90
<b>Utilities</b>	4,793.12	3,476.40	3,532.30	3,307.36	4,462.58
<b>Total Expense</b>	72,319.66	64,457.89	61,536.80	63,581.72	67,429.94
<b>Net Ordinary Income</b>	-14,625.16	208.73	28,833.45	17,342.49	9,229.78
<b>Net Income</b>	<u>-14,625.16</u>	<u>208.73</u>	<u>28,833.45</u>	<u>17,342.49</u>	<u>9,229.78</u>

## Love Family Holdings LTD, Dog &amp; Pony Grill

## Profit &amp; Loss

January through December 2017

	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
Beer and Wine Sales	6,522.45	7,463.30	5,442.40	5,742.90	5,262.81
Food Sales	112,261.04	115,174.08	100,438.70	93,510.10	101,392.11
Merchandise Sales	0.00	0.00	0.00	0.00	0.00
Miscellaneous	8.50	25.96	184.84	0.00	11.68
Non-Taxable Sales - Public Enti	0.00	0.00	914.00	3,527.50	2,203.10
Non Taxable Sales-MyTownToGo	345.10	486.15	237.76	344.26	220.77
Sales Tax Timely Discount	48.60	0.00	50.60	0.00	0.00
Vending Machines	0.00	174.09	0.00	0.00	0.00
Vendor Incentives	153.23	191.05	180.39	164.53	137.95
<b>Total Income</b>	<b>119,338.92</b>	<b>123,514.63</b>	<b>107,448.69</b>	<b>103,289.29</b>	<b>109,228.42</b>
<b>Cost of Goods Sold</b>					
<b>Cost of Goods Sold</b>					
Beer & Wine Purchases	2,737.00	2,363.70	603.45	2,208.21	1,554.93
Food Purchases	33,792.61	31,248.93	28,220.16	28,782.97	31,039.25
Freight In	5.00	0.00	10.00	5.00	5.00
Kitchen Supplies	0.00	0.00	0.00	0.00	0.00
Merchandise Purchases	0.00	0.00	0.00	0.00	0.00
Produce Purchases	4,823.18	5,752.80	5,711.81	5,353.25	4,881.82
<b>Total Cost of Goods Sold</b>	<b>41,357.79</b>	<b>39,365.43</b>	<b>34,545.42</b>	<b>36,349.43</b>	<b>37,481.00</b>
<b>Total COGS</b>	<b>41,357.79</b>	<b>39,365.43</b>	<b>34,545.42</b>	<b>36,349.43</b>	<b>37,481.00</b>
<b>Gross Profit</b>	<b>77,981.13</b>	<b>84,149.20</b>	<b>72,903.27</b>	<b>66,939.86</b>	<b>71,747.42</b>
<b>Expense</b>					
Admin Fees - Outsource Payroll	658.76	1,025.01	651.41	650.60	631.50
Advertising and Promotion	500.00	500.00	500.00	500.00	700.00
Automobile	208.92	388.55	63.57	39.72	355.45
Bank Service Charges	210.00	765.00	1,410.00	120.00	120.00
Business Licenses and Permits	300.00	300.00	562.50	387.50	367.60
<b>Contract Labor</b>					
Contract Labor - Misc Bands	0.00	0.00	0.00	0.00	0.00
Contract Labor - Other	0.00	0.00	400.00	0.00	240.00
<b>Total Contract Labor</b>	<b>0.00</b>	<b>0.00</b>	<b>400.00</b>	<b>0.00</b>	<b>240.00</b>
Credit Card Processing Fees	2,530.39	2,470.78	-298.65	-662.84	-785.35
Donation	0.00	0.00	0.00	110.00	820.00
Drawer Short/Over	274.38	-3.01	452.90	-4.06	-4.52
Dues and Subscriptions	0.00	0.00	0.00	0.00	120.00
Employee Meals	0.00	50.41	0.00	33.00	0.00
<b>Entertainment</b>					
Meals 100%	0.00	0.00	0.00	3.91	0.00
<b>Total Entertainment</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3.91</b>	<b>0.00</b>
Equipment Rental	871.41	1,082.01	1,235.65	1,079.25	1,449.37
Gifts	0.00	0.00	0.00	0.00	0.00
<b>Insurance Expense</b>					
Automobile	0.00	0.00	0.00	0.00	0.00
General Liability	0.00	1,802.40	1,618.80	0.00	0.00
Health Insurance	1,158.60	1,158.60	1,158.60	1,158.60	1,158.60

## Love Family Holdings LTD, Dog &amp; Pony Grill

## Profit &amp; Loss

January through December 2017

	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17
Insurance-1481.S. Main-Triple N	0.00	6,399.95	0.00	0.00	0.00
<b>Total Insurance Expense</b>	1,158.60	9,360.95	2,777.40	1,158.60	1,158.60
Interest Expense	0.00	197.25	203.84	203.83	197.26
Janitorial	380.00	120.00	0.00	0.00	0.00
Late fee	0.00	0.00	0.00	0.00	24.30
Marketing & Research	787.00	277.89	0.00	489.03	32.91
Merchant Account Fees	189.67	214.78	189.67	189.67	189.67
Office Supplies	188.96	73.29	954.06	272.33	612.84
Payroll Expense - Outsource	30,858.54	47,893.84	31,968.86	32,117.60	31,431.85
Payroll Expenses					
Bonus Out - Paid Cash	100.00	0.00	100.00	0.00	0.00
<b>Total Payroll Expenses</b>	100.00	0.00	100.00	0.00	0.00
Penalty-Sales Tax	489.99	0.00	485.97	0.00	483.64
Pest Control	0.00	0.00	0.00	514.19	0.00
Postage	0.00	0.00	0.00	0.00	10.00
Professional Fees					
Accounting Fees	0.00	0.00	0.00	0.00	1,950.00
Bookkeeping	600.00	600.00	600.00	500.00	0.00
Consultant	0.00	0.00	0.00	0.00	0.00
<b>Total Professional Fees</b>	600.00	600.00	600.00	500.00	1,950.00
Property Tax	0.00	0.00	0.00	0.00	0.00
Rent Expense	8,246.89	8,315.44	8,765.24	8,009.63	7,708.54
Repairs and Maintenance	1,643.85	5,283.19	3,415.13	0.00	1,663.56
Restaurant Supplies	3,888.31	6,209.51	5,276.65	3,685.36	5,543.05
Security	84.40	418.93	0.00	0.00	84.40
Storage	0.00	85.00	85.00	90.00	75.00
Taxes - Other	0.00	3.21	0.00	0.00	0.00
Telephone Expense	417.27	27.09	384.06	371.13	411.35
Travel					
Lodging	170.74	0.00	0.00	0.00	0.00
Parking	56.00	0.00	0.00	0.00	0.00
Travel - Other	0.00	0.00	0.00	0.00	0.00
<b>Total Travel</b>	226.74	0.00	0.00	0.00	0.00
Uniforms	0.00	1,900.62	0.00	1,419.71	606.60
Utilities	3,463.78	4,793.55	6,191.25	4,922.40	5,532.36
<b>Total Expense</b>	58,277.86	92,353.29	66,374.51	56,200.56	61,729.98
<b>Net Ordinary Income</b>	19,703.27	-8,204.09	6,528.76	10,739.30	10,017.44
<b>Net Income</b>	<b>19,703.27</b>	<b>-8,204.09</b>	<b>6,528.76</b>	<b>10,739.30</b>	<b>10,017.44</b>

## Love Family Holdings LTD, Dog &amp; Pony Grill

## Profit &amp; Loss

January through December 2017

	Nov 17	Dec 17	TOTAL
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Beer and Wine Sales	5,153.14	4,249.80	72,749.70
Food Sales	88,935.47	83,545.38	1,215,466.06
Merchandise Sales	0.00	48.82	48.82
Miscellaneous	2.50	1.00	267.17
Non-Taxable Sales - Public Enti	782.10	0.00	7,426.70
Non Taxable Sales-MyTownToGo	262.28	131.48	4,491.82
Sales Tax Timely Discount	0.00	0.00	148.56
Vending Machines	0.00	0.00	678.11
Vendor Incentives	157.92	0.00	2,434.07
<b>Total Income</b>	95,293.41	87,976.48	1,303,711.01
<b>Cost of Goods Sold</b>			
<b>Cost of Goods Sold</b>			
Beer & Wine Purchases	2,206.73	1,776.62	24,129.93
Food Purchases	23,526.58	23,966.33	353,518.92
Freight In	5.00	0.00	60.00
Kitchen Supplies	0.00	0.00	394.61
Merchandise Purchases	0.00	0.00	0.00
Produce Purchases	4,744.75	4,144.56	58,672.05
<b>Total Cost of Goods Sold</b>	30,483.06	29,887.51	436,775.51
<b>Total COGS</b>	30,483.06	29,887.51	436,775.51
<b>Gross Profit</b>	64,810.35	58,088.97	866,935.50
<b>Expense</b>			
Admin Fees - Outsource Payroll	615.65	596.10	8,152.22
Advertising and Promotion	500.00	500.00	10,879.75
Automobile	85.10	0.00	4,143.99
Bank Service Charges	30.00	150.00	3,075.00
Business Licenses and Permits	0.00	300.00	4,196.85
<b>Contract Labor</b>			
Contract Labor - Misc Bands	0.00	0.00	200.00
Contract Labor - Other	0.00	0.00	840.00
<b>Total Contract Labor</b>	0.00	0.00	1,040.00
Credit Card Processing Fees	18.97	-166.08	13,849.87
Donation	0.00	200.00	2,275.00
Drawer Short/Over	-20.04	-6.11	627.74
Dues and Subscriptions	0.00	0.00	120.00
Employee Meals	0.00	0.00	95.41
<b>Entertainment</b>			
Meals 100%	0.00	0.00	111.42
<b>Total Entertainment</b>	0.00	0.00	111.42
Equipment Rental	1,061.76	805.21	13,829.38
Gifts	0.00	0.00	126.33
<b>Insurance Expense</b>			
Automobile	0.00	0.00	0.00
General Liability	0.00	1,123.45	7,577.01
Health Insurance	1,158.60	0.00	12,744.60

## Love Family Holdings LTD, Dog &amp; Pony Grill

## Profit &amp; Loss

January through December 2017

	Nov 17	Dec 17	TOTAL
Insurance-1481.S. Main-Triple N	0.00	0.00	6,399.95
<b>Total Insurance Expense</b>	1,158.60	1,123.45	26,721.56
Interest Expense	203.84	1,053.46	3,131.74
Janitorial	0.00	0.00	600.00
Late fee	0.00	0.00	24.30
Marketing & Research	236.07	448.97	3,326.89
Merchant Account Fees	189.67	189.67	1,960.78
Office Supplies	240.60	349.21	4,113.43
Payroll Expense - Outsource	30,715.87	29,721.35	397,224.55
<b>Payroll Expenses</b>			
Bonus Out - Paid Cash	0.00	675.00	1,075.00
<b>Total Payroll Expenses</b>	0.00	675.00	1,075.00
Penalty-Sales Tax	464.42	0.00	3,026.14
Pest Control	162.38	0.00	676.57
Postage	26.38	151.45	318.03
<b>Professional Fees</b>			
Accounting Fees	0.00	0.00	2,450.00
Bookkeeping	1,200.00	0.00	6,900.00
Consultant	0.00	0.00	2,495.00
<b>Total Professional Fees</b>	1,200.00	0.00	11,845.00
Property Tax	0.00	14,294.66	17,217.89
Rent Expense	8,166.21	8,038.00	97,750.97
Repairs and Maintenance	678.92	978.78	27,856.43
Restaurant Supplies	4,687.85	4,282.06	55,872.05
Security	0.00	84.40	840.93
Storage	75.00	75.00	905.00
Taxes - Other	0.00	0.00	1,398.53
Telephone Expense	411.36	0.00	5,556.11
<b>Travel</b>			
Lodging	74.74	0.00	245.48
Parking	0.00	0.00	56.00
Travel - Other	0.00	0.00	10.25
<b>Total Travel</b>	74.74	0.00	311.73
Uniforms	577.22	0.00	10,915.67
Utilities	4,772.39	4,299.80	53,547.29
<b>Total Expense</b>	56,332.96	68,144.38	788,739.55
<b>Net Ordinary Income</b>	8,477.39	-10,055.41	78,195.95
<b>Net Income</b>	<b>8,477.39</b>	<b>-10,055.41</b>	<b>78,195.95</b>