

Love Family Holdings LTD, Dog & Pony Grill
Profit & Loss
January through May 2018

	Jan 18	Feb 18	Mar 18	Apr 18	May 18	TOTAL
Ordinary Income/Expense						
Income						
Beer and Wine Sales	3,678.05	3,025.35	5,710.00	4,870.48	4,727.50	22,011.38
Food Sales	82,580.05	85,052.25	119,464.60	110,530.77	114,041.66	511,669.33
Non Taxable Sales-MyTownToGo	534.31	262.70	0.00	0.00	0.00	797.01
Vending Machines	47.52	0.00	0.00	0.00	0.00	47.52
Vendor Incentives	202.50	194.20	0.00	318.35	179.30	894.35
Total Income	87,042.43	88,534.50	125,174.60	115,719.60	118,948.46	535,419.59
Cost of Goods Sold						
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Beer & Wine Purchases	633.70	1,555.35	2,521.69	1,982.90	2,487.89	9,181.53
Food Purchases	24,599.12	23,511.64	32,645.61	32,576.73	31,685.66	145,018.76
Freight In	5.00	15.00	0.00	10.00	5.00	35.00
Produce Purchases	4,543.13	4,118.63	4,426.94	5,922.21	5,331.01	24,341.92
Total Cost of Goods Sold	29,780.95	29,200.62	39,594.24	40,491.84	39,509.56	178,577.21
Total COGS	29,780.95	29,200.62	39,594.24	40,491.84	39,509.56	178,577.21
Gross Profit	57,261.48	59,333.88	85,580.36	75,227.76	79,438.90	356,842.38
Expense						
Admin Fees - Outsource Payroll	779.89	558.14	641.48	640.92	676.28	3,296.71
Advertising and Promotion	700.00	1,565.00	1,334.00	510.00	500.00	4,609.00
Automobile	74.56	92.05	107.00	95.47	97.96	467.04
Bank Service Charges	360.00	60.00	0.00	0.00	0.00	420.00
Computer and Internet Expenses	108.24	0.00	0.00	0.00	0.00	108.24
Contract Labor	120.00	0.00	0.00	0.00	0.00	120.00
Credit Card Processing Fees	-519.22	-324.75	-1,966.67	-607.97	-328.36	-3,746.97
Donation	200.00	100.00	25.00	0.00	0.00	325.00
Drawer Short/Over	-3.02	379.40	-7.50	-2.47	-2.37	364.04
Dues and Subscriptions	0.00	0.00	0.00	0.00	100.00	100.00
Entertainment						
Meals 100%	16.01	62.05	151.54	0.00	0.00	229.60
Total Entertainment	16.01	62.05	151.54	0.00	0.00	229.60
Equipment Rental	1,064.46	1,496.04	1,482.91	1,350.88	1,122.88	6,517.17
Insurance Expense						
General Liability	0.00	1,777.07	0.00	-525.72	0.00	1,251.35
Total Insurance Expense	0.00	1,777.07	0.00	-525.72	0.00	1,251.35
Interest Expense	203.84	203.83	0.00	203.84	197.26	808.77
Janitorial	180.00	0.00	0.00	0.00	0.00	180.00
Marketing & Research	282.11	0.00	412.16	317.00	44.00	1,055.27
Merchant Account Fees	189.67	189.67	192.39	192.39	192.39	956.51
Office Supplies	317.34	287.34	375.05	488.38	909.06	2,377.17
Payroll Expense - Outsource	38,691.62	29,319.31	31,109.61	30,195.45	32,429.94	161,745.93
Payroll Expenses						
Bonus Out - Paid Cash	0.00	0.00	0.00	0.00	200.00	200.00
Total Payroll Expenses	0.00	0.00	0.00	0.00	200.00	200.00

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Penalty-Sales Tax	0.00	0.00	782.82	0.00	0.00	782.82
Pest Control	0.00	487.14	162.38	162.38	324.76	1,136.66
Postage	0.00	8.12	0.00	0.00	1.00	9.12
Professional Fees						
Accounting Fees	0.00	0.00	0.00	0.00	700.00	700.00
Bookkeeping	200.00	600.00	0.00	1,200.00	0.00	2,000.00
Total Professional Fees	200.00	600.00	0.00	1,200.00	700.00	2,700.00
Property Tax	0.00	2,529.92	0.00	0.00	0.00	2,529.92
Rent Expense	8,038.00	8,040.56	8,040.56	8,988.45	8,625.08	41,732.65
Repairs and Maintenance	1,109.62	605.03	2,786.17	112.88	1,572.88	6,186.58
Restaurant Supplies	3,828.93	8,393.50	6,068.92	7,280.53	4,884.74	30,456.62
Security	0.00	0.00	0.00	84.40	0.00	84.40
Storage	100.00	75.00	75.00	100.00	0.00	350.00
Taxes - Other	0.00	0.00	0.00	0.00	1,138.92	1,138.92
Telephone Expense	389.23	1,258.92	367.44	0.00	0.00	2,015.59
Travel						
Lodging	0.00	0.00	103.49	0.00	0.00	103.49
Total Travel	0.00	0.00	103.49	0.00	0.00	103.49
Uniforms	1,091.67	833.77	565.32	0.00	0.00	2,490.76
Utilities	4,836.59	4,200.38	4,772.26	3,923.79	4,598.81	22,331.83
Total Expense	62,359.54	62,797.49	57,581.33	54,710.60	57,985.23	295,434.19
Net Ordinary Income	-5,098.06	-3,463.61	27,999.03	20,517.16	21,453.67	61,408.19
Net Income	-5,098.06	-3,463.61	27,999.03	20,517.16	21,453.67	61,408.19